ForaPARK

Team building and Group Decision



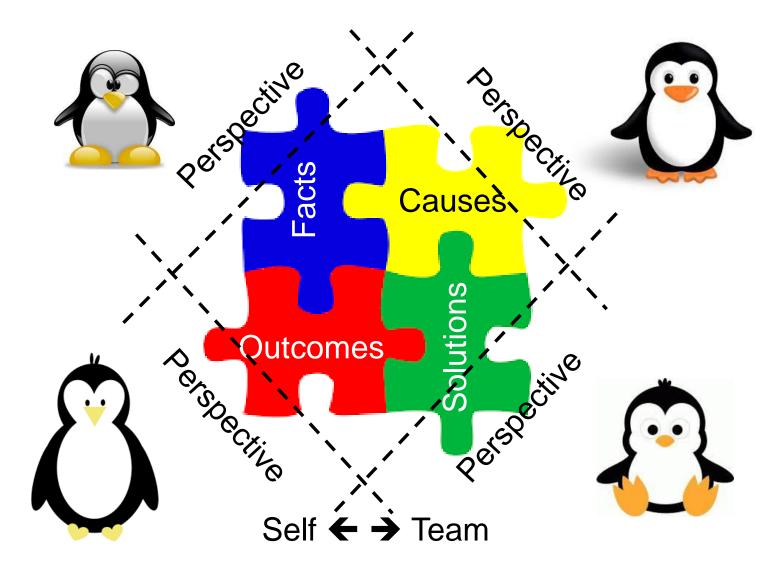
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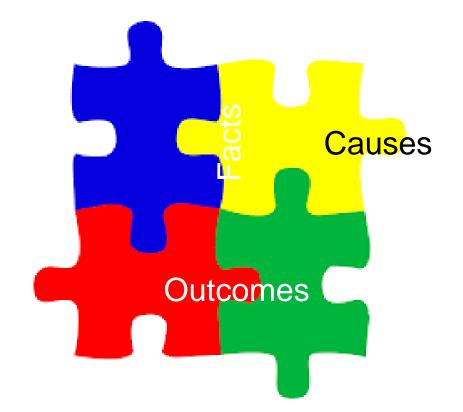
Why Team?



Diversity of Perspectives



Group Decision





Group decision

- Individual skills, observation and interpretation
- Share perspectives, resolve difference, and reach consensus

How Can I Contribute?

- Capabilities & skills the professional function
 - Apply technical skills to solve a problem
- Processes & systems the managerial function
 - Lead functional teams to complete a task
- Coordination & relationships the leadership function
 - Bring people together for a common purpose
 - Or divide them for different purposes

Leaders May / May Not

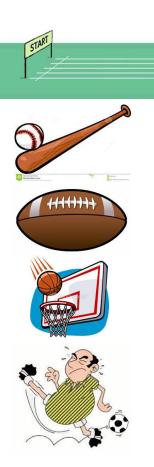
- They may not
 - Free ride: take credits but push work to others
 - Sow discord: create problems among others and benefit from their tension (divide and conquer)
- They may ease the tension among team-mates and create a coherent team that shares the same objective.





Types of Team

- Tracks
- Baseball
- Football
- Basketball
- Soccer

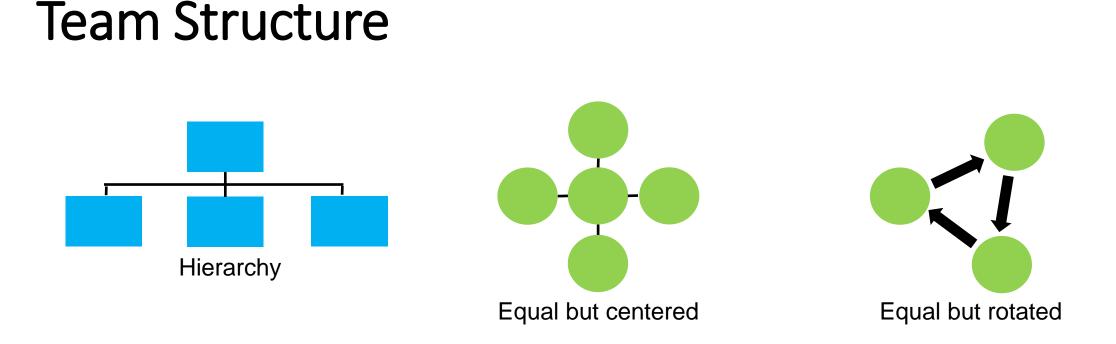


Distinct expertise, no team

Distinct role, not interchangeable

Less clear role, more interchangeable

Anyone can be in any role, but work as a whole



- How do you work as a team?
- How do you make group decisions?

Levers (Reminder)

Market share Supply chain strategies Supply **Profits** Product strategy Capacity allocation Capacity utilization Cost efficiency **Operations excellence** Service levels Marketing & pricing **Excessive inventory** Yield



